Trkman, P. (2010). The Critical Success Factors of Business Process Management. International Journal of Information Management, 30(2), 125-134

Academic Metrics	
Number of Citations	496 (2)
Number of Years since publication	6 (1);
Perceived quality of the journal/conference	2 (medium); International Journal of Information Management
External grants funding the research (NSF or NIH or DARPA	Yes (1); Private
or EU or other private)	
Other disciplines have adopted or are using the idea in the	Yes (1);
research	
Industry/Practice Metrics	
Patents issued or filed	Yes (1); No (0)
Actual intervention in field or site	Yes (1); No (0)
Use of Research Frameworks or Tools by policy groups,	Yes (1); No (0) Unknown
industry groups or government agencies.	
Commercialization of idea into product/service	Yes (1); No (0)
Startups created based on the idea	Yes (1); No (0)
Influence on Society (qualitative or subjective data)	
Benefit of research to scientific community	1 (low); 2 (medium); 3 (high)
Benefit of research to society at large	1 (low); 2 (medium); 3 (high)
Media coverage (Radio, TV, Print, Movie)	Yes (1); No (0)

The paper uses a consulting case study to bridge the theory and practice. On one hand it established the theoretical grounding for the business process management (BPM) field by using a combination of three theories: contingency, dynamic capabilities and task-technology fit. On the other, it is an in-depth examination of BPM implementation in a real-life settings. The paper became kind of a reference paper for research is the BPM field and has been widely cited. It is also used as required reading in many university programs/courses on this topic.